

**NTPM2016**  
**New Trends in Project Management 2016**  
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**Title:**

How to deliver Quality On Time  
The right results at the right time, no excuses needed

**Track:**

Technical Project Management  
Best practices from the agile world

**Presenter:**

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**Abstract:**

Delivering the right results at the right time is a simple requirement for projects, but not always achieved. In this session we will present techniques which allowed projects having 'impossible' deadlines deliver successfully at or before the deadline.

We will discuss why delivery time is so important and how to get and keep the timing of the project under control while improving the results, using a combination of techniques to organize the work, and to check the validity of the requirements and our assumptions. These techniques allow us, even after a few weeks in the project, to quite accurately predict what will be done when. If this prediction shows that the project will be late, we actively deal with it. Many measures people intuitively apply for getting a project on time, however, are actually counterproductive. We'll warn you for these deceptive measures and we'll confide less intuitive measures that do work. Your projects will be more successful faster.

**Bio:**

Niels Malotaux (niels@malotaux.nl) is an independent international Project Coach and expert in optimizing project performance. He has some 40 year experience in designing electronic and software systems, at Philips Electronics, 20 years leading a systems design company, and since 1998 helping projects to deliver Quality on Time: delivering the Right Results at the Right Time, to enable customer success. Since 2001 he taught and coached well over 200 projects in 40+ organizations in the Netherlands, Belgium, China, Germany, Ireland, India, Israel, Japan, Poland, Romania, South Africa, the UK and the US, which led to a wealth of experience in which approaches work better and which work less well in practice. From time to time Niels lectures at Keio University in Yokohama, Japan.  
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