

# How Systems Engineers learnt to meet all deadlines

**Niels Malotaux**

Cobb's Paradox:

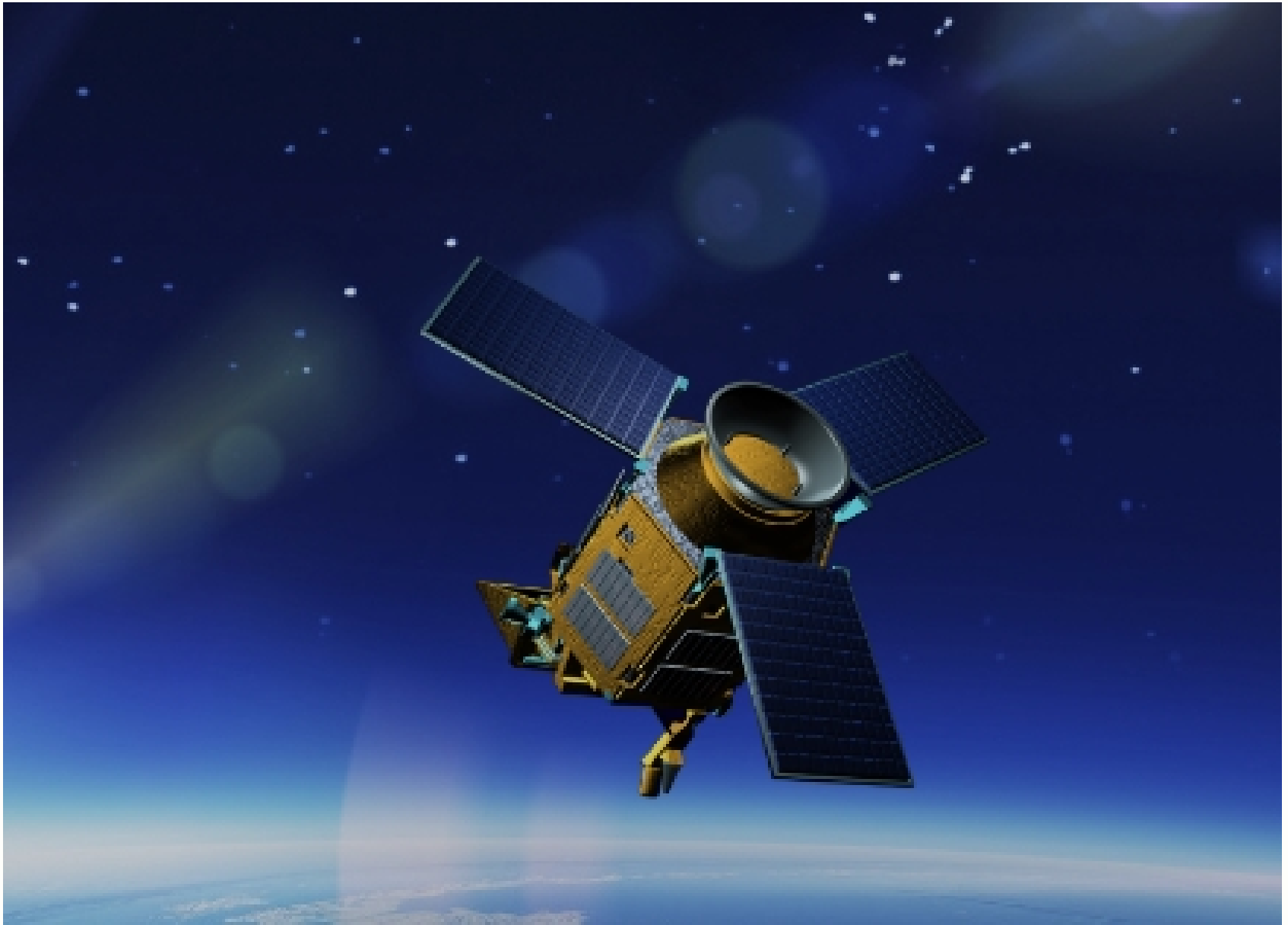
We know why projects fail  
we know how to prevent their failure  
so why do they still fail ?

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# Can you help us ?

- We will be late and we don't want to be late
- We cannot afford to be late
- When the money is used up, there is no more

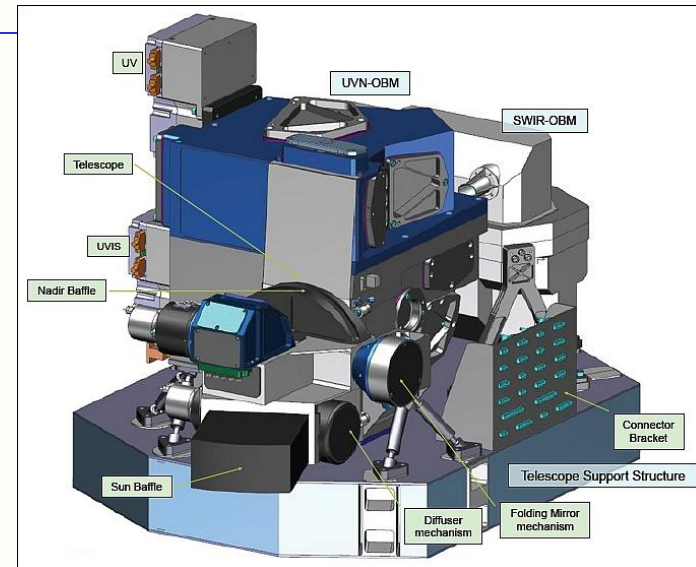




source: [www.tropomi.eu](http://www.tropomi.eu)

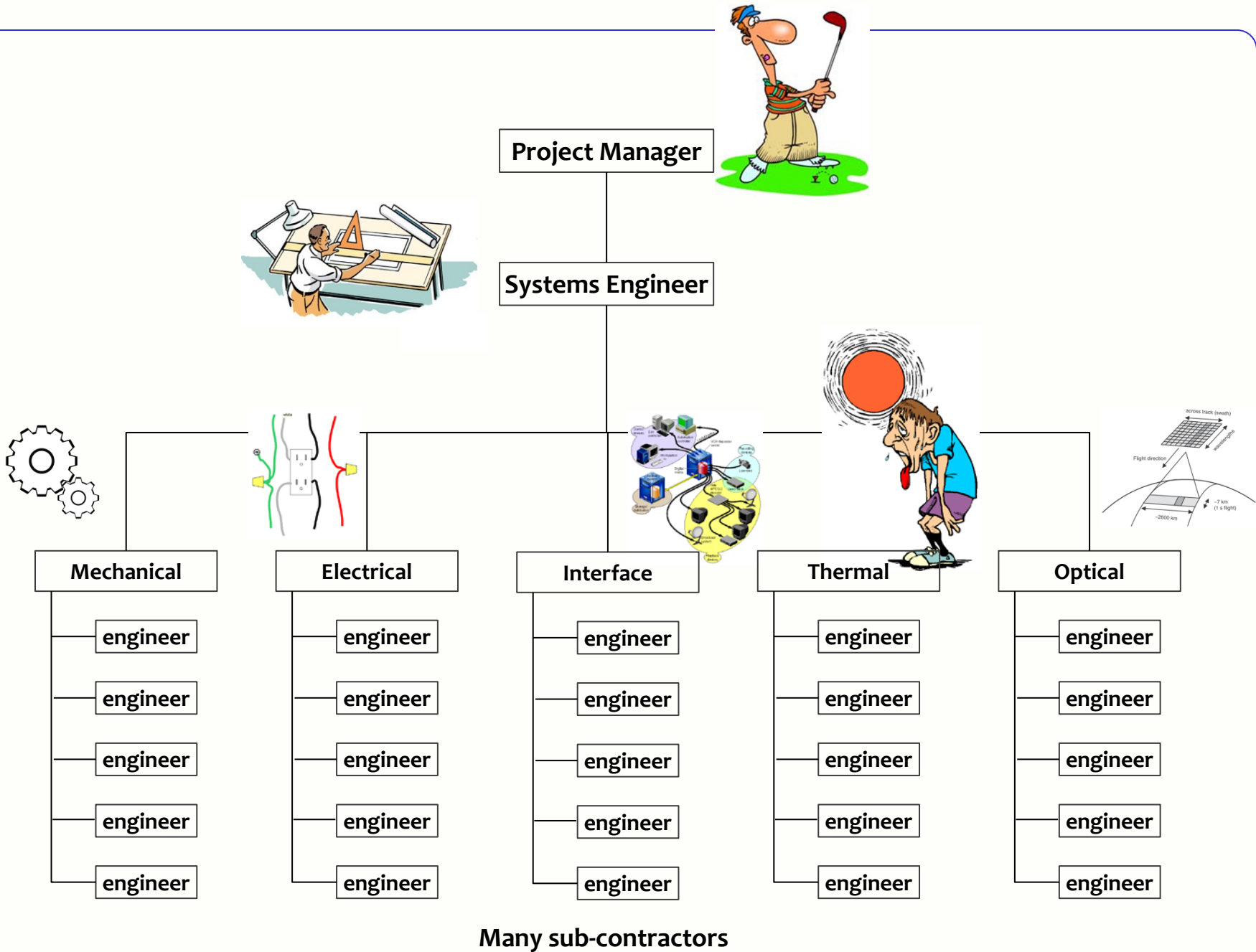
# In short

- Very experienced Systems Engineers
- Using quantified requirements routinely
- 6 year pure waterfall project (imposed by ESA process)
- Don't know exactly where they'll end up
- One problem: They missed all deadlines (can you help us)
- 9 weeks later: They haven't missed any deadline since
- “Sorry, we delivered 1 day early” (instead of expected 1 year late)
- Savings: at least 40 man-year (about €6M)
- How did they do that ?



# Issues

- Many interdependent Deadlines
- Many unforeseen issues, resulting in significant changes
- Delay declared unacceptable by customer
  - Launch date fixed
  - Money fixed
- Team overstressed, no clear focus on tasks at hand
- Everything 80% complete, nothing 100%



# First needed to convince the Project Manager

- We've been doing this kind of projects for 27 years
- We're very good at it
- What do you think you can contribute to that ?
  
- Do you have to deliver anything by the end of the week ?
- A status report
- How much time do you need ?
- How much time do you have ?
- Does it fit ?
- What are we going to do about it ?

# Evolutionary Project Management (Evo)

- **Plan-Do-Check-Act**
  - The powerful ingredient for success
- **Business Case**
  - Why we are going to improve *what* **Why**
- **Requirements Engineering**
  - What we are going to improve *and what not* **What**
  - How much we will improve: quantification **How much**
- **Architecture and Design**
  - Selecting the optimum compromise for the conflicting requirements **How**
- **Early Review & Inspection**
  - Measuring quality while doing, learning to prevent doing the wrong things



Check as early as possible

- **Weekly TaskCycle**
  - Short term planning
  - Optimizing estimation
  - Promising what we can achieve
  - Living up to our promises
- **Bi-weekly DeliveryCycle**
  - Optimizing the requirements and checking the assumptions
  - Soliciting feedback by delivering Real Results to *eagerly waiting* Stakeholders
- **TimeLine**
  - Getting and keeping control of Time: Predicting the future
  - Feeding program/portfolio/resource management

## Evo Project Planning

Efficiency of what we do

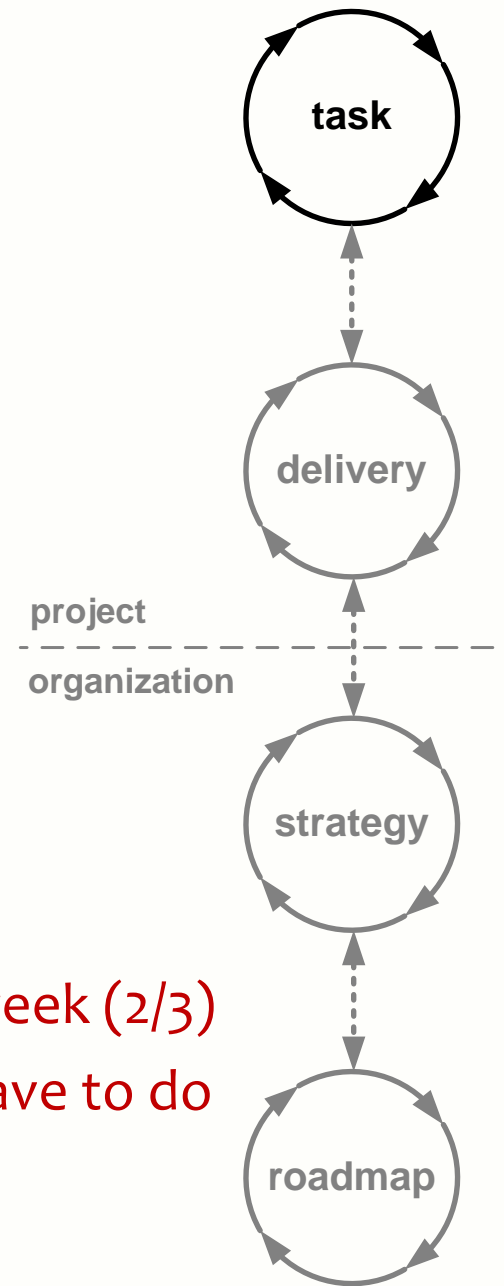
Effectiveness of what we do

What will happen and **what will we do about it?**



# Weekly TaskCycle

- Are we *doing* the right things, in the right order, to the right level of detail for now
- Optimizing estimation, planning and tracking abilities to better predict the future
- Select highest priority tasks, never do any lower priority tasks, never do undefined tasks
- There are only about 26 plannable hours in a week (2/3)
- In the remaining time: do whatever else you have to do
- Tasks are always done, 100% done



# Weekly planning

- **Individual preparation**

- Conclude current tasks
- What to do next
- Estimations
- How much time available

Systems Engineer / Team Lead

- **Modulation with / coaching by Project Management (1-on-1)**

- Status (all tasks done, completely done, not to think about it any more ?)
- Priority check (are these really the most important things ?)
- Feasibility (will it be done by the end of the week ?)
- Commitment and decision

- **Synchronization with group (team meeting)**

- Formal confirmation (this is what we plan to do)
- Concurrency (do we have to synchronize ?)
- Learning
- Helping
- Socializing

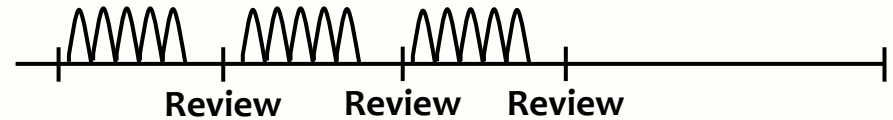
# Weekly Plan

- How much time do we have available
- $\frac{2}{3}$  of available time is net plannable time
- What is most important to do
- Estimate effort needed to do these things
- Which most important things fit in the net available time (default 26 hr per week)
- What can, and are we going to do
- What are we *not* going to do

$\frac{2}{3}$  is default start value  
this value works well in development projects

|                   |   |   |           |
|-------------------|---|---|-----------|
| Task <sub>a</sub> | 2 | ↑ | do        |
| Task <sub>b</sub> | 5 |   |           |
| Task <sub>c</sub> | 3 |   |           |
| Task <sub>d</sub> | 6 |   |           |
| Task <sub>e</sub> | 1 |   |           |
| Task <sub>f</sub> | 4 |   |           |
| Task <sub>g</sub> | 5 |   |           |
| <hr/>             |   |   | 26        |
| Task <sub>h</sub> | 4 | ↓ | do<br>not |
| Task <sub>j</sub> | 3 |   |           |
| Task <sub>k</sub> | 1 |   |           |

# Awful schedule pressure !



- Meeting with sub-contractors in three weeks
- Many documents to review
- Impossible deadline

- How many documents to review ?
- How much time per document ?

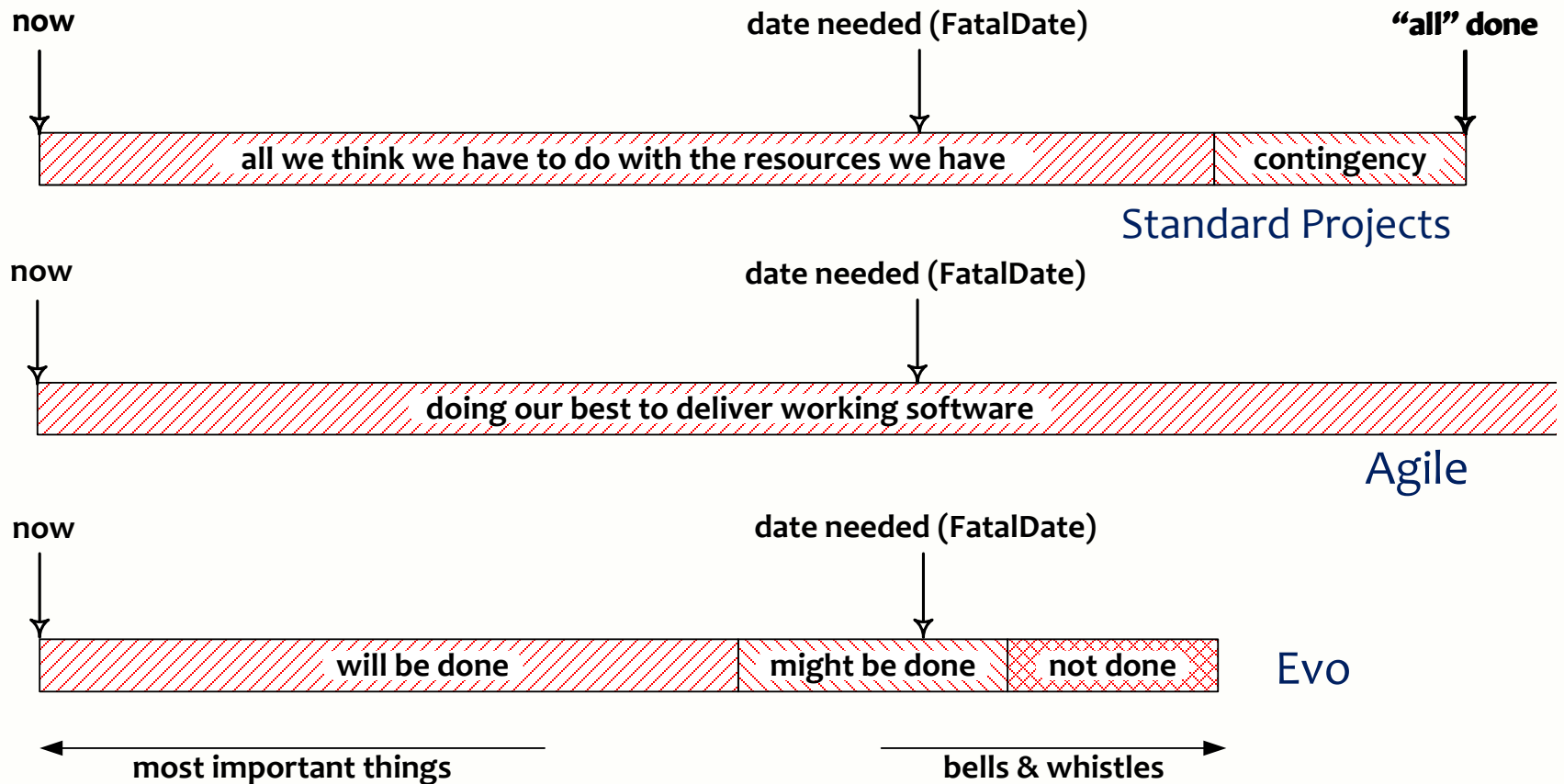
|            | per doc      | hr        |
|------------|--------------|-----------|
| 4 heavy    | 15           | 60        |
| 3 easy     | 2            | 6         |
|            | <b>total</b> | <b>66</b> |
| other work |              | 33        |
|            | <b>total</b> | <b>99</b> |

|           |        |    |
|-----------|--------|----|
| available | 2 x 26 | 52 |
|-----------|--------|----|

- Some suggestions ...
- Result: well reviewed, great meeting, everyone satisfied

# TimeLine

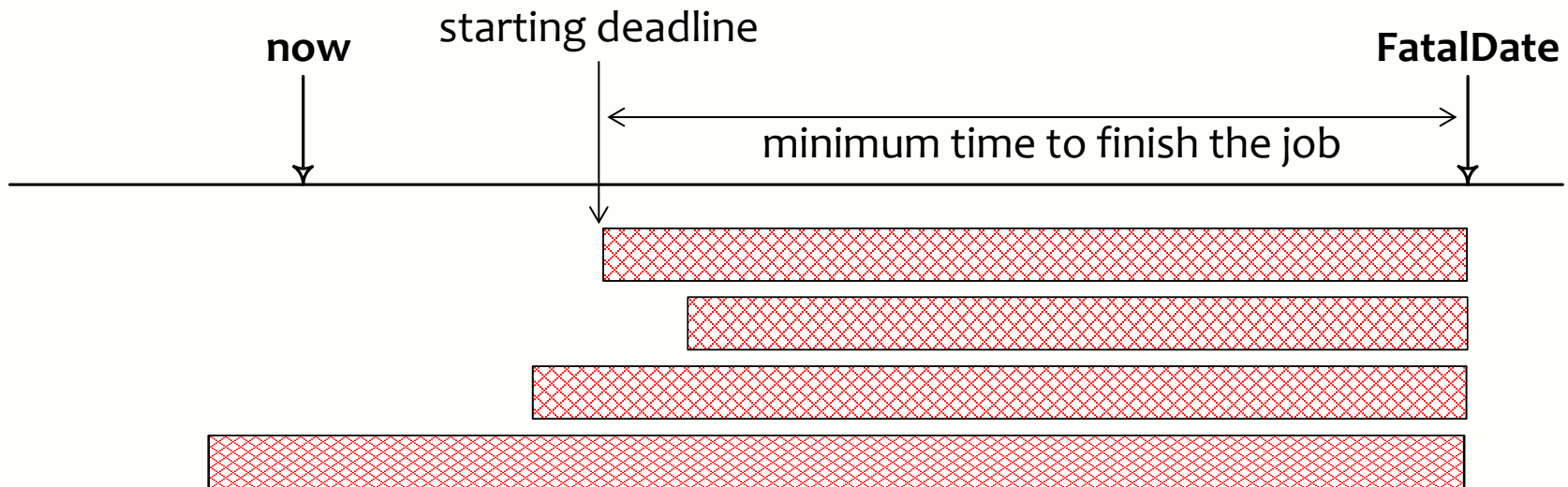
How do we know that we do, and get what is needed, when it's needed ?



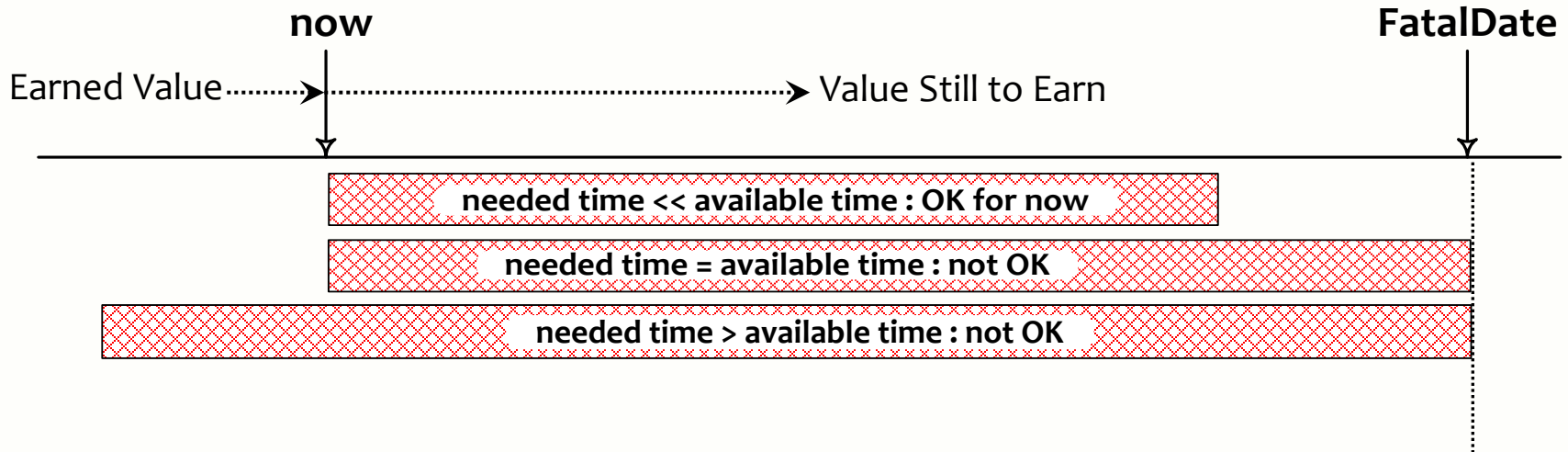
- Better 80% 100% done, than 100% 80% done
- Let it be the most important 80%

# Even more important: *Starting Deadlines*

- **Starting deadline**
  - Last day to start to make the finish deadline
  - Every day we start later, we will end later



# What do we do if we see we won't make it on time ?



- Value Still to Earn
- versus
- Time Still Available

If the match is over, we cannot score a goal



# Deceptive options

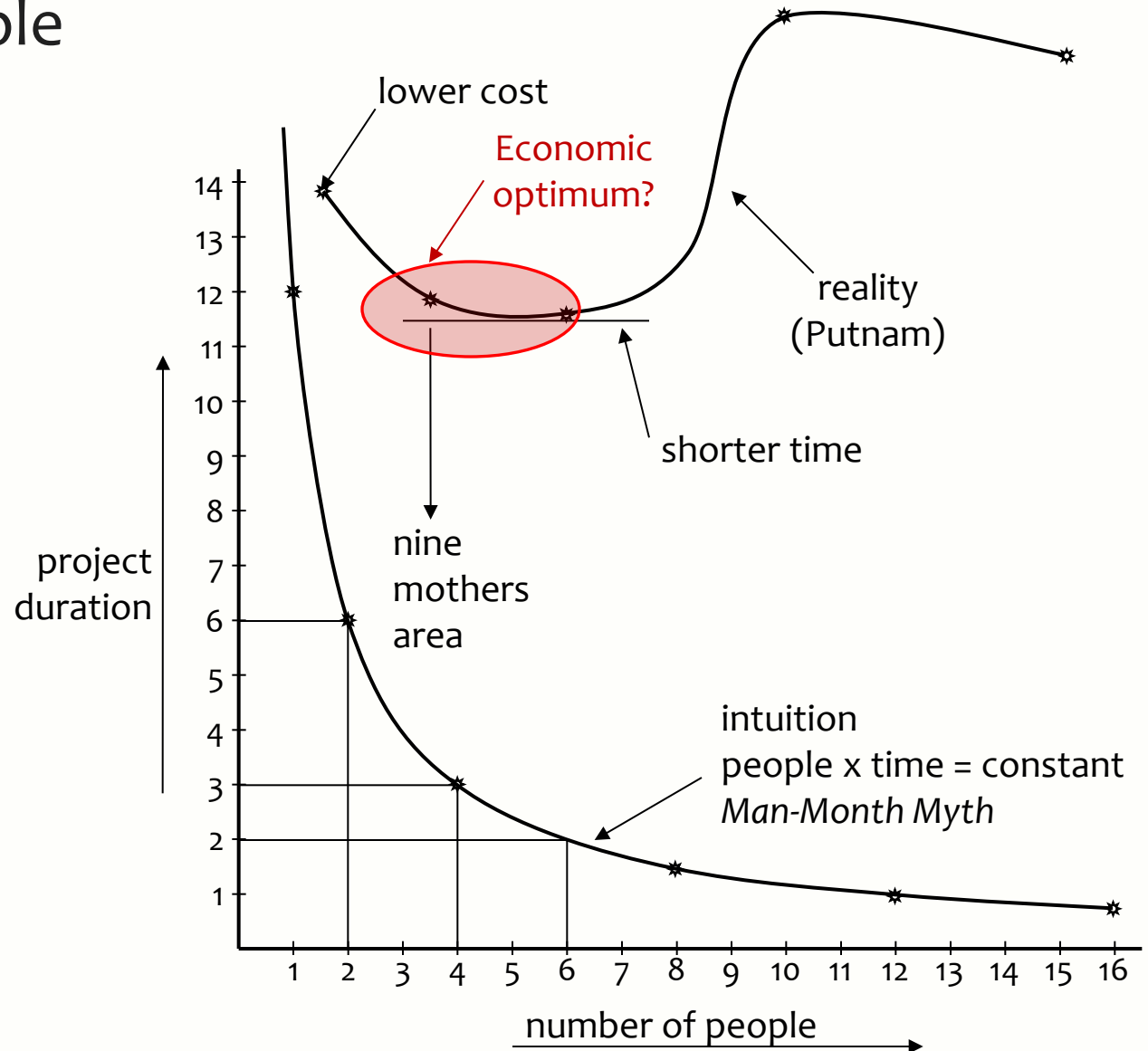
- Hoping for the best (fatalistic)
- Going for it (macho)
- Working overtime (fooling ourselves)
- Moving the deadline
  - Parkinson's Law
    - Work expands to fill the time for its completion
  - Student Syndrome
    - Starting as late as possible,  
only when the pressure of the FatalDate is really felt

Intuition often guides us in the wrong direction



# Adding people

**Brooks' Law (1975)**  
Adding people  
to a late project  
makes it later





## Saving time

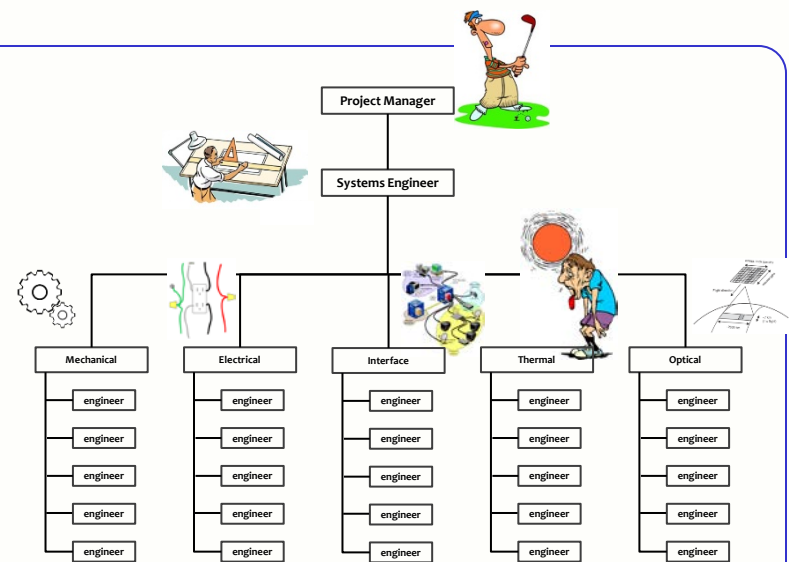
Continuous  
elimination of waste

We don't have enough time, but we can save time  
*without negatively affecting the Result !*

- Efficiency in *what (why, for whom) we do* - doing the right things
  - Not doing what later proves to be superfluous
- Efficiency in *how we do it* - doing things differently
  - The product
    - Using proper and most efficient solution, instead of the solution we always used
  - The project
    - Doing the same in less time, instead of immediately doing it the way we always did
  - Continuous improvement and prevention processes
    - Constantly learning doing things better and overcoming bad tendencies
- Efficiency in *when we do it* - right time, in the right order
- TimeBoxing - much more efficient than FeatureBoxing

# Did it work for this project ?

- 2 months needed to get the process in full swing
- All Engineering docs in PDR and CDR data packages on time
- Stress level in team greatly reduced
- More supervisory work for Systems Engineer - can effectively handle up to 8 people
- People not in the Evo swing lag behind
- So, we need everyone to follow
- Good enough to become company standard ? I say YES



# Why is the satellite still not launched ?



- The launch is delayed caused by issues you cannot predict even with Evo:
  - <some geopolitical problems>  
By now the problems seem to have been solved and the launch is planned for March/April (currently expected: September)
- Coincidentally I just today introduced our Evo way of working to a new team member of our current project
- I'm curious to find out how quickly she'll really get the idea

# How Systems Engineers learnt to meet all deadlines

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## [www.malotaux.nl/Booklets](http://www.malotaux.nl/Booklets)

More

- 1 Evolutionary Project Management Methods (2001)  
Issues to solve, and first experience with the Evo Planning approach
- 2 How Quality is Assured by Evolutionary Methods (2004)  
After a lot more experience: rather mature Evo Planning process
- 3 Optimizing the Contribution of Testing to Project Success (2005)  
How Testing fits in
- 3a Optimizing Quality Assurance for Better Results (2005)  
Same as Booklet 3, but for non-software projects
- 4 Controlling Project Risk by Design (2006)  
How the Evo approach solves Risk by Design (by process)
- 5 TimeLine: How to Get and Keep Control over Longer Periods of Time (2007)  
Replaced by Booklet 7, except for the step-by-step TimeLine procedure
- 6 Human Behavior in Projects (APCOSE 2008)  
Human Behavioral aspects of Projects
- 7 How to Achieve the Most Important Requirement (2008)  
Planning of longer periods of time, what to do if you don't have enough time
- 8 Help ! We have a QA Problem ! (2009)  
Use of TimeLine technique: How we solved a 6 month backlog in 9 weeks
- RS Measurable Value with Agile (Ryan Shriver - 2009)  
Use of Evo Requirements and Prioritizing principles

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Inspection pages