

Niels Malotaux:

"In my experience the
'zero defects' attitude
results in 50% less defects
almost overnight."

Examples of how to move towards Zero Defects

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Ultimate Goal of a What We Do

Quality on Time

Delivering the Right Result at the Right Time,
wasting as little time as possible (= efficiently)

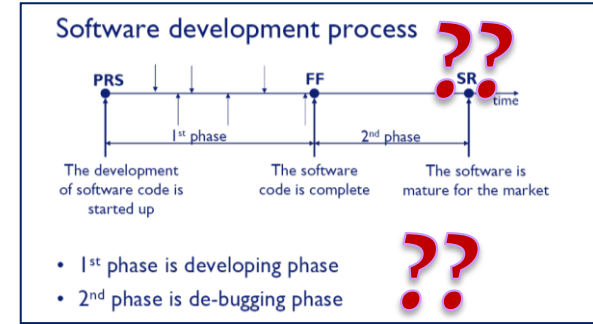
Providing the customer with

- what he needs
- at the time he needs it
- to be satisfied
- to be more successful than he was without it

Constrained by (win - win)

- what the customer can afford
- what we mutually beneficially and satisfactorily can deliver
- in a reasonable period of time

Is software without defects possible ?



- How many defects are acceptable ?
- Do the requirements specify a certain number of defects ?
- Do you check that the required number has been produced ?

In your work

- How much time is spent putting defects in ?
- How much time is spent trying to find and fix them ?
- Do you sometimes see repeated issues ?
- How much time is spent on defect prevention ?

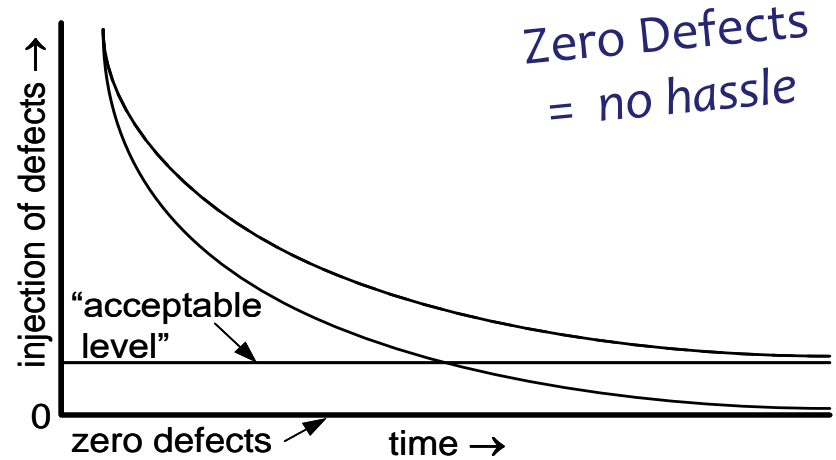
Better quality costs less

What is a defect ?

- A defect is the cause of a problem experienced by any of the stakeholders while relying on our results
- Making the customer more successful implies *no defects*
- All we have to do is delivering results without defects
- Do we ?

What is Zero Defects

- Zero Defects is an *asymptote*



- When Philip Crosby started with Zero Defects in 1961, errors dropped by 40% almost immediately
- $AQL > Zero$ means that the organization has settled on a level of incompetence
- Causing a hassle other people have to live with

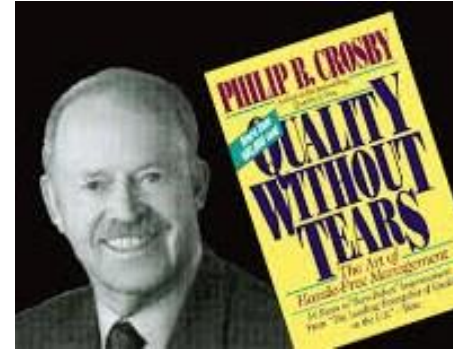
Crosby (1926-2001) - Absolutes of Quality

- **Conformance to** requirements
- **Obtained through** prevention
- **Performance standard is** zero defects
- **Measured by the** price of non-conformance (PONC)

Philip Crosby, 1970

- **The purpose is** customer success
(~~not~~ customer satisfaction)

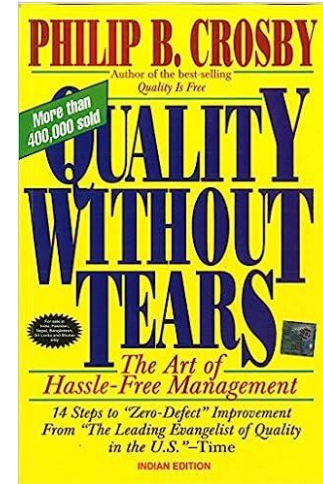
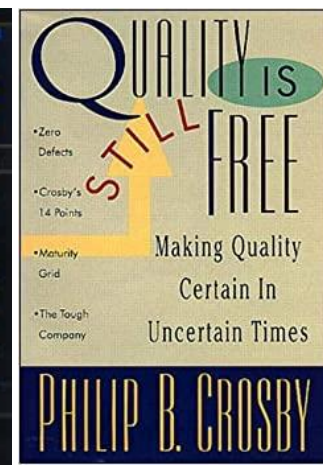
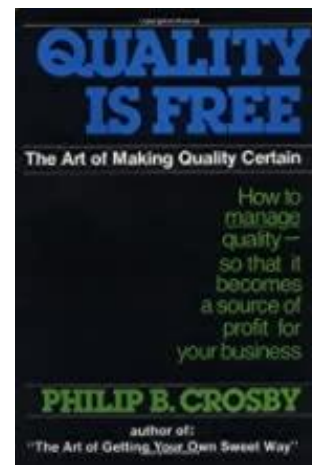
Added by Philip Crosby Associates, 2004



Philip Crosby

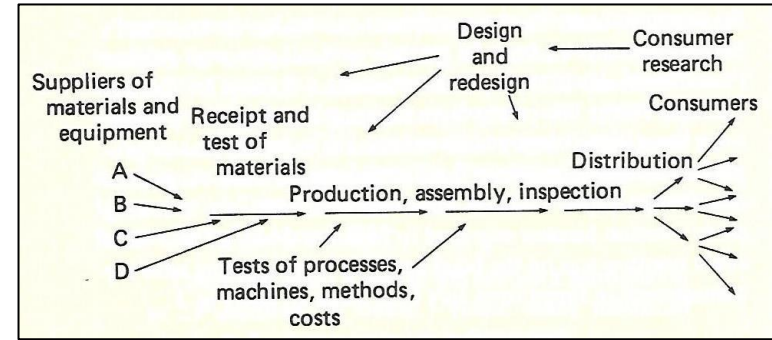
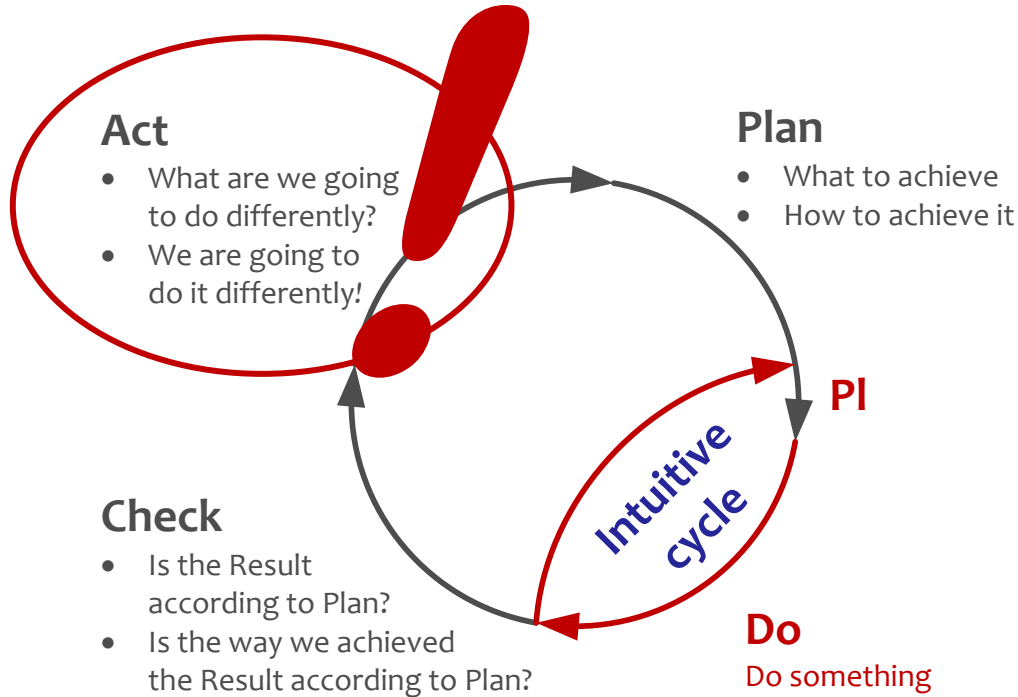
[Quality is Still Free]

- Conventional wisdom says that error is inevitable
- As long as the performance standard requires it, this self-fulfilling prophecy will come true
- Most people will say: People are humans and humans make mistakes
- And people do make mistakes, particularly those who do not become upset when they happen
- Do people have a built-in defect ratio ?
- Mistakes are caused by two factors: lack of knowledge and lack of attention
- Lack of attention is an attitude problem



The essential ingredient: the PDCA Cycle

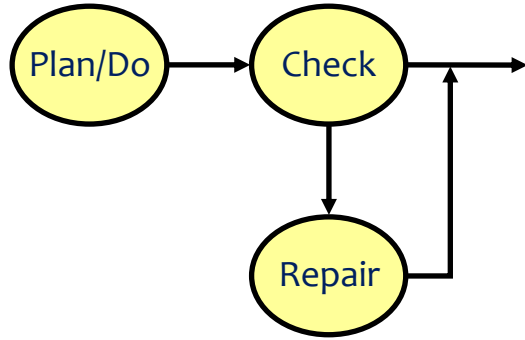
(Shewhart Cycle - Deming Cycle - Plan-Do-Study-Act Cycle - Kaizen)



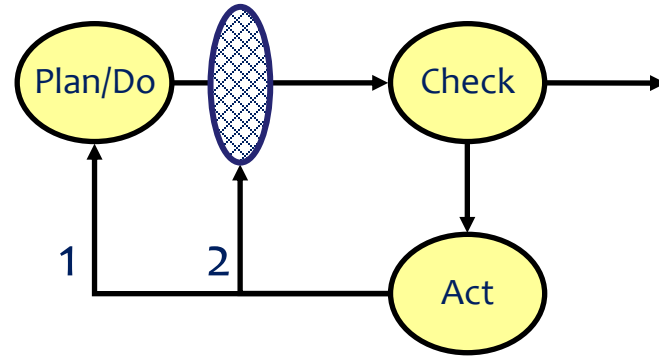
Deming: Out of the Crisis



How can we prevent defects ?



What we often see

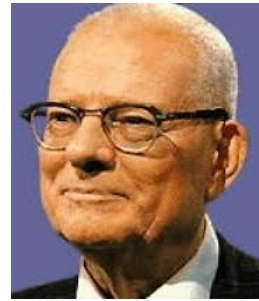


What we should expect

1. How can we prevent this ever happening again ?
2. Why did our earliest sieve not catch this defect ?

We're QA: What has this to do with us ?

- Who is the (main) customer of Testing and QA ?
- Deming:
 - Quality comes not from testing, but from *improvement of the development process*
 - Testing does not improve quality, nor guarantee quality
 - It's too late
 - The quality, good or bad, is already in the product
 - You cannot test quality into a product
- Who is the main customer of Testing and QA ?
- What do we have to deliver to these customers ?
What are they *waiting for* ?
- Testers and QA are *consultants* to development



Deming
(1900-1993)

Providing the customer with

- what he needs
- at the time he needs it
- to be satisfied
- to be more successful than he was without it

Constrained by (win - win)

- what the customer can afford
- what we mutually beneficially and satisfactorily can deliver
- in a reasonable period of time

Root Cause Analysis to feed prevention

- Is Root Cause Analysis routinely performed – *every time* ?
- What is the Root Cause of a defect ?
- Cause:
The error that caused the defect
- Root Cause:
What *caused us* to make the error that caused the defect
- Without proper Root Cause Analysis ,
we're doomed to repeat the same errors

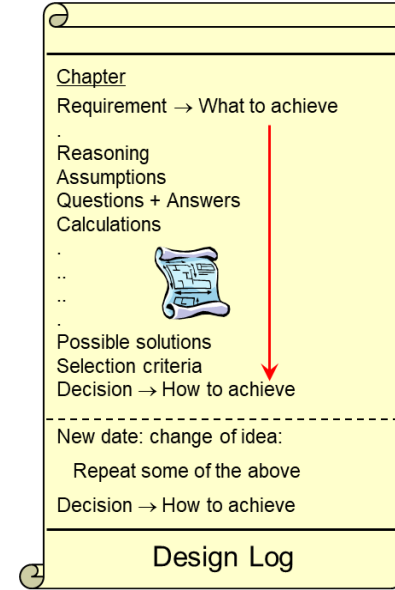
Some Examples

We're not perfect,
but the customer shouldn't find out

Design techniques

Cleanroom

- Design
 - Review
 - Code
 - Review
- Iterate as needed
- Test (no questions, no issues)
 - If issue in test: no Band-Aid: start all over again:
Review: What's wrong with the design ?
 - Reconstruct the design (if the design description is lacking)
 - What happens if you ask "Can I see the DesignLog ?"



In the pub

James:

Niels, this is Louise

Louise, this is Niels, who taught me about DesignLogging

Tell what happened

Louise:

We had only 7 days to finish some software

We were working hard, coding, testing, coding, testing

James said we should stop coding and go back to the design

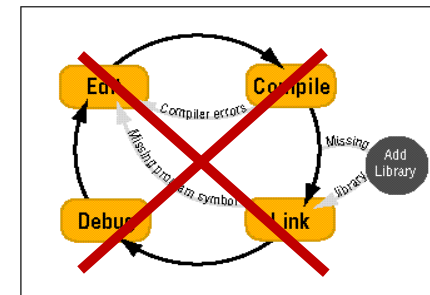
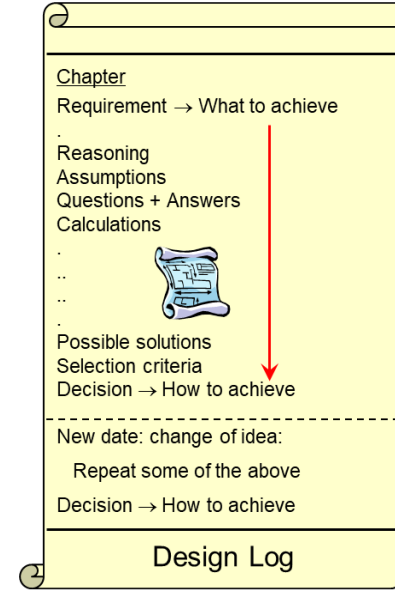
"We don't have time!" - "We've only 7 days!"

James insisted

We designed, found the problem, corrected it, cleaned up the mess

Done in less than 7 days

Thank you!

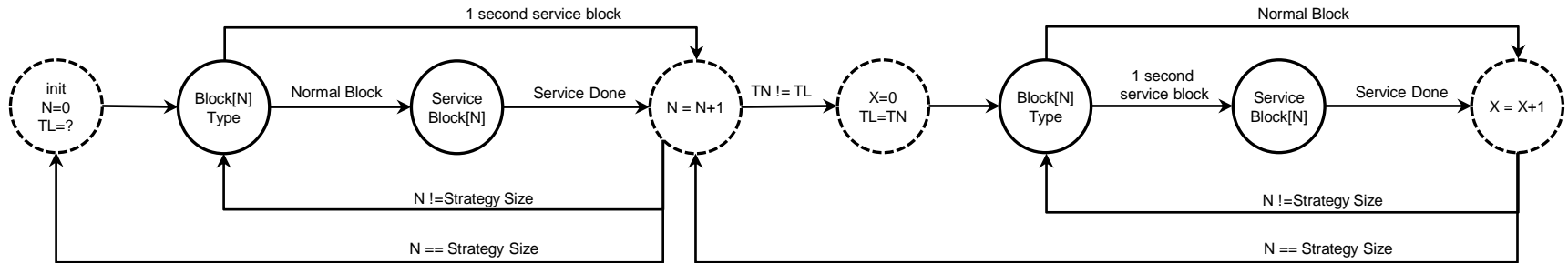
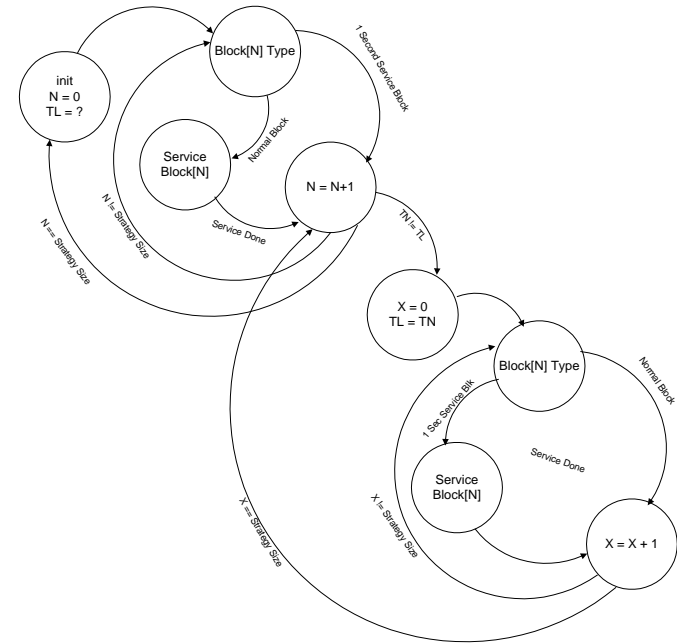


What James told me afterwards

- I gave the design to two colleagues for review
- Louise corrected some minor issues
- It went into a ‘final’ review, with another colleague
- Based in his expertise, *the solution was completely reworked*
- Actually, two features were delivered and deployed
 - The one that was design and code reviewed had no issues after deployment
 - The other one was the source of quite some defects
- In summary, this success has proved instrumental in buy-in for DesignLogs which are now embedded in the development process

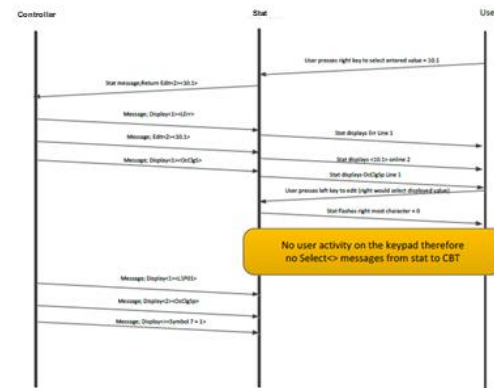
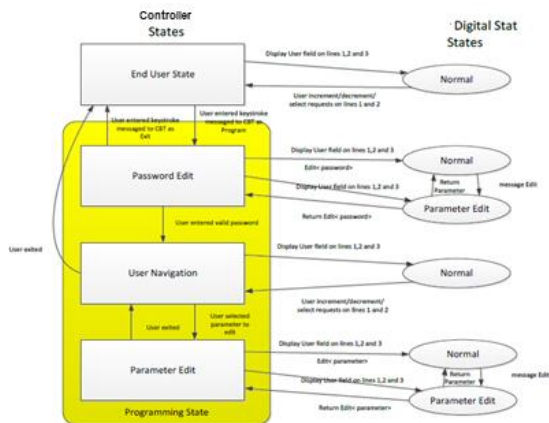
There are many ways to represent a design

- Only few are useful
- Don't waste reviewer's time



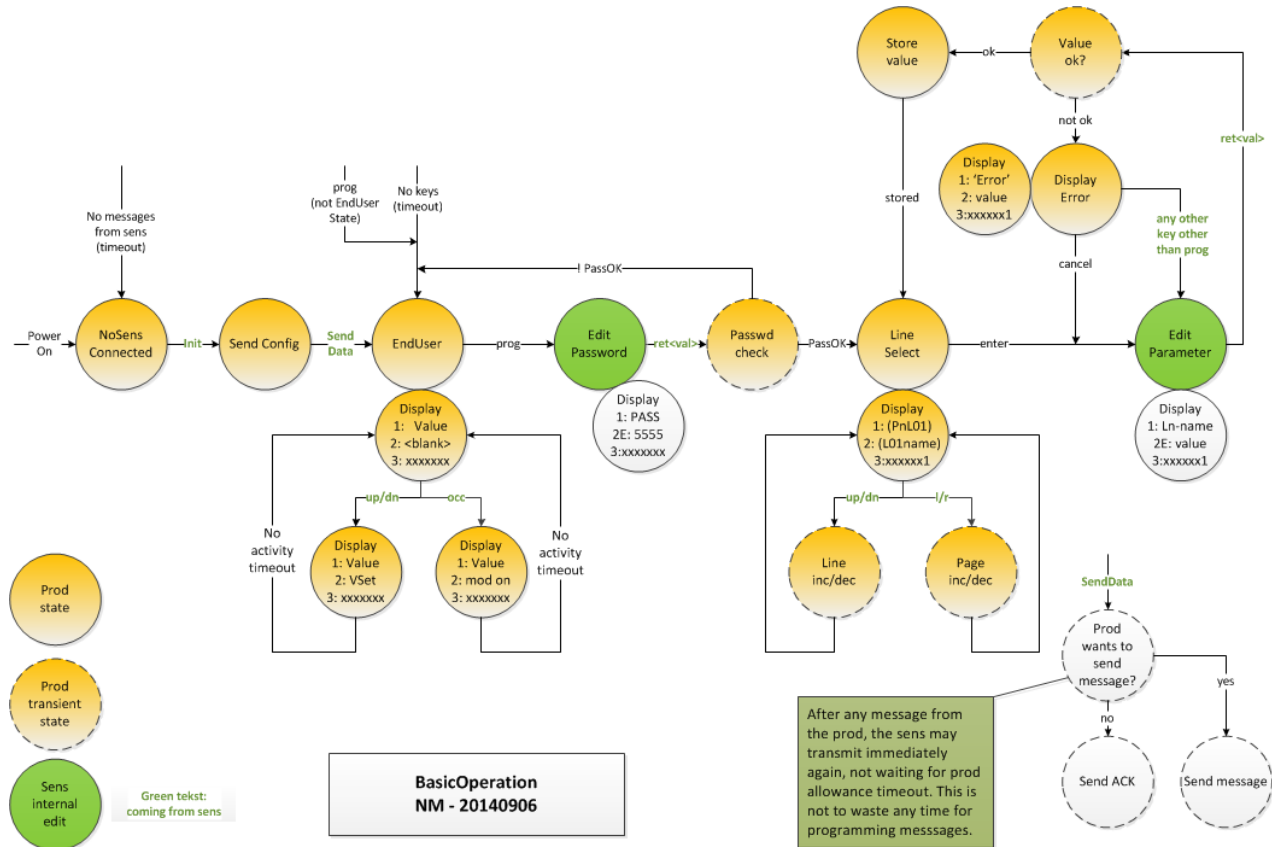


Useful design ?

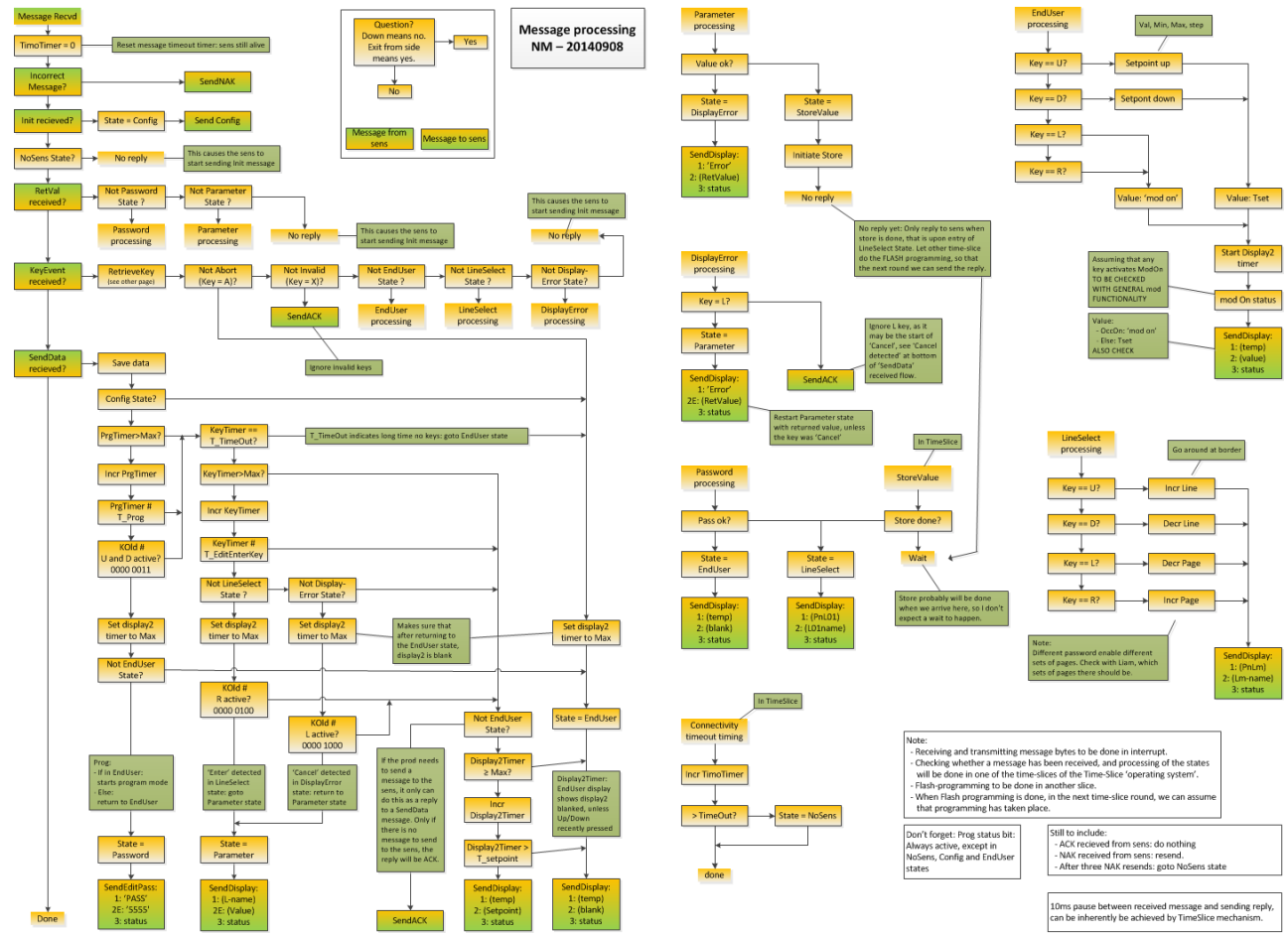


Choose the appropriate design

47 pages documentation
condensed into one page



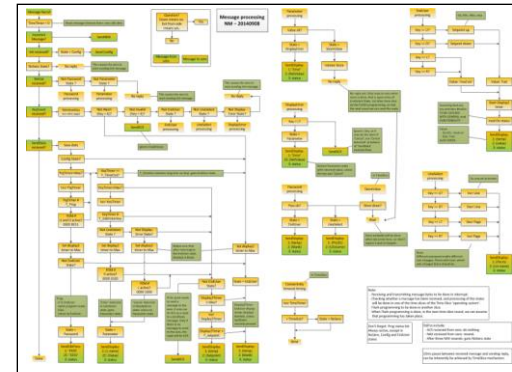
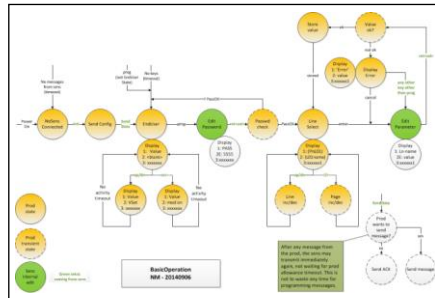
How could it look like ?

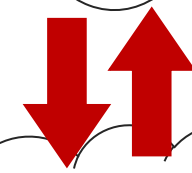
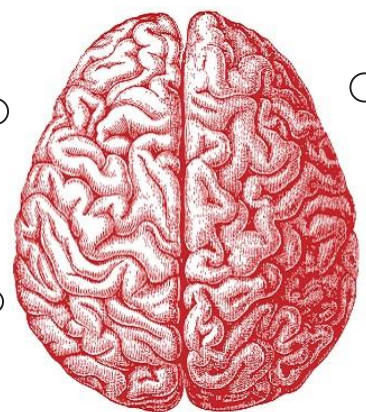
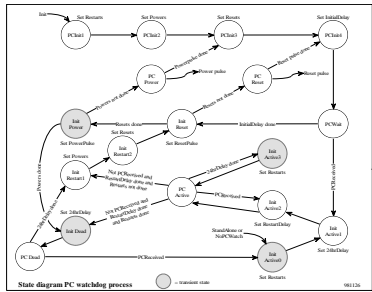


What is better than reviewing code ?

- Do you ever review software ?
- What do you review ?
- What is better than reviewing code ?
 - May I review the design first ?

```
88 hc keybind $Mod-P pseudoitalic toggle
89 hc $contract
90
91 # some keybindings like to change on different hooks.
92 herbstclient -i
93 while read line;do
94   case $line in
95     # remove the gap
96     ngap ) herbstclient chain : set frame_gap -1 : \
97           set window_gap ${window_gap-1} : keybind $Mod-O emit_hook "
98           set frame_border_width ${frame_border_width-1} : \
99           pad 0 $pad : \
100           pad 1 $pad ;;
101     # add the gap
102     gap* ) gap=${line/gap/};aPad=( $pad )
103           for (( i=0; i < ${aPad[0]}; i++));do
104             aPad[i]=(( ${aPad[i]} + $gap - 1 ))
105           done
106           herbstclient chain : \
107           set frame_gap "$gap" : \
108           set window_gap $gap : set frame_border_width 0 : \
109           pad 0 ${aPad[0]} : \
110           pad 1 ${aPad[1]} : \
111           keybind $Mod-O emit_hook ngap ;;
112     expand) herbstclient $expand ;;
113     contract) herbstclient $contract;;
114   esac
115 done&
116
117 # switch to different layouts directly
118 hc keybind $Mod-Alt-V set_layout vertical
119 hc keybind $Mod-Alt-S set_layout horizontal
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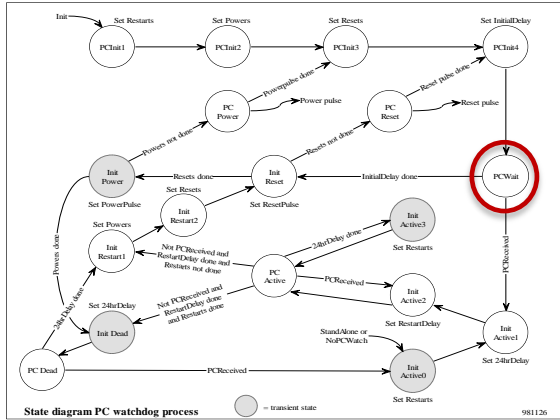


```

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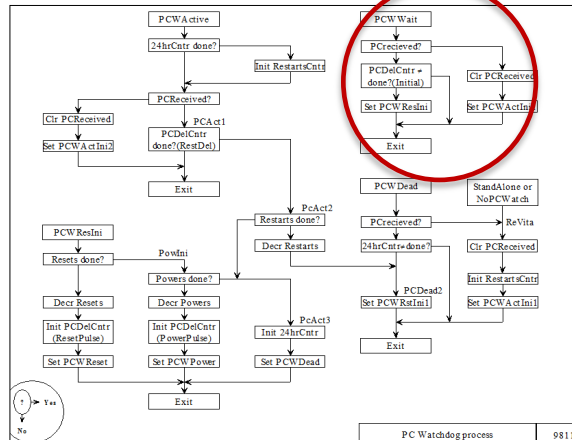
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; MovLW WaitPC ; Select next phase
; MovWF PCPhase ; (See EndPCX)
; Goto EndPCX ; Exit PC
;
; -----
; Phase Restart init1 PCW
;
PCRIIn1 Call EtoPCP ; Init powers counter
; MovLW RIn2PC ; Select next phase
; MovWF PCPhase ; (See EndPCX)
; Goto EndPCX ; Exit PC
;
; -----
; Phase Restart init2 PCW
;
PCRIIn2 Call EtoPCR ; Init resets counter
; MovLW ReInPC ; Select next phase
; MovWF PCPhase ; (See EndPCX)
; Goto EndPCX ; Exit PC
;
; -----
; Phase Active init 1 PCW
;
PCAIIn1 Call Pre24h ; Init 24h counter
; MovLW AiO2PC ; Select next phase
; MovWF PCPhase ; (See EndPCX)
; Goto EndPCX ; Exit PC
;
; -----
; Phase Wait PCW
;
PCWait1 BSF PCStat,PCRecvd ; PC received?
; Goto PCWait1 ; Branch if not
; BCF PCStat,PCRecvd ; Acknowledge PC received
; MovLW AiIn1PC ; Select next phase
; MovWF PCPhase ; (See EndPCX)
; Goto EndPCX ; Exit PC
;
; -----
; Phase Wait PCW
;
PCWait1 MovF PCDCntr,f ; Check delay counter (initial delay)
; Skp2 ; Skip if counter done (=zero)
; Goto EndPCX ; Exit PC if not yet done
;
; -----
; Phase Wait PCW
;
PCWait1 MovF PCDCntr,f ; Check delay counter (initial delay)
; Skp2 ; Skip if counter done (=zero)
; Goto EndPCX ; Exit PC if not yet done
;
; -----
; Phase Wait PCW
;
PCWait1 MovF PCDCntr,f ; Check delay counter (initial delay)
; Skp2 ; Skip if counter done (=zero)
; Goto EndPCX ; Exit PC if not yet done
;
; -----
; Phase Reset PCW
;
PCRes BSF PCStat,ResFla ; Reset pulse on
; MovF PCDCntr,f ; Check delay counter (reset pulse)
; Skp2 ; Skip if counter done (=zero)
; Goto EndPCX ; Exit PC if not yet done
;
; -----
; Phase Power PCW
;
PCP MovLW In4PC ; Select next phase
; MovWF PCPhase ; (See EndPCX)
; Goto EndPCX ; Exit PC
;
; -----
; Phase Power PCW
;

```



Case: Scrum Sprint Planning

- What is the measure of success for the coming sprint ?
- “What a strange question !
We're Agile, so we deliver working software. Don't you know ?”
- Note: Users are not waiting for *software*:
they just need *improved performance* of what they're doing
- How about a requirement for 'Demo': No Questions – No Issues
- How's that possible !!?
- They actually succeeded !

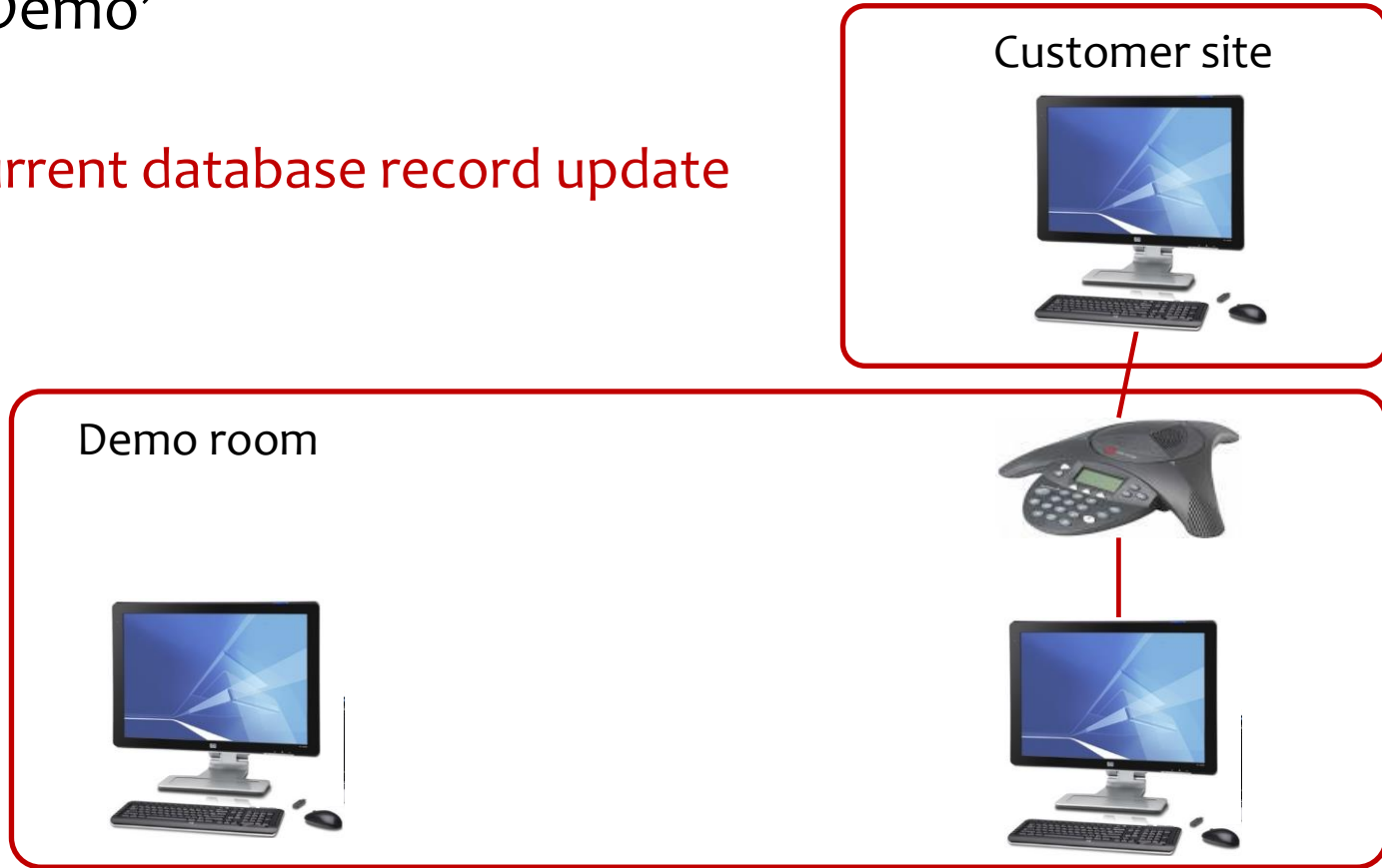
Demo ??

- Give the delivery to the stakeholders
- Zip your mouth
- Keep your hands handcuffed on your back
- and o-b-s-e-r-v-e what happens
- Seeing what the stakeholders actually do provides real feedback
- Then we can 'talk business' with the stakeholders
- Is this what you do ?



The 'Demo'

Concurrent database record update



Delivery Strategy Suggestions (Requirements)

- What we deliver will be used by the appropriate users immediately, *within one week not making them less efficient than before*
- If a delivery isn't used immediately, we analyse and close the gap so that it will start being used (otherwise we don't get feedback)
- The proof of the pudding is when it's eaten and found tasty, *by them, not by us*
- The users determine success and whether they want to pay (we don't have to tell them, but it should be our attitude)

Case: How much legwork is being done in your project ?

- Requirements/specifications were trashed out with product management
- Technical analysis was done and
- Detail design for the first delivery



At the first delivery:

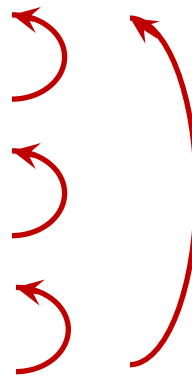
- James: *How is the delivery? (quality versus expectation)*
- Adrian: *It's exactly as expected,
which is absolutely unprecedented for a first delivery
The initial legwork has really paid off*

Some techniques shown

- Design
- Drawings
- DesignLog
- Review
- No Questions – No Issues

A Zero Defects attitude makes an immediate difference

Basic approach

- Design the requirement
 - Review
 - Design implementation
 - Review
 - Implement (code ?)
 - Review
 - Test doesn't find issues (because they're not there)
- 
- The diagram consists of three red curved arrows pointing left, each positioned between a 'Review' step and the preceding step in the list. A larger red curved arrow on the right side of the list points upwards, encompassing the first three items (Design the requirement, Review, Design implementation), indicating a broader iteration cycle.
- Iterate fast, as needed

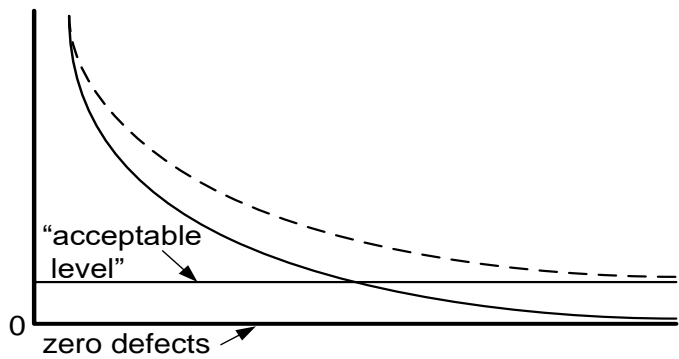
Do we deliver Zero Defect software ?

Better quality costs less

- How many defects are acceptable ?
- Do the requirements specify a certain number of defects ?
- Do you check that the required number has been produced ?

In your projects

- How much time is spent putting defects in ?
- How much time is spent trying to find and fix them ?
- Do you sometimes see issues repeated ?
- How much time is spent on defect prevention ?
- Could you use “No Questions – No Issues” ?



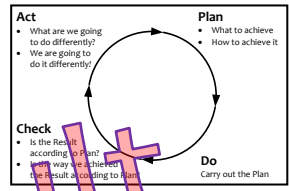
Approaching Zero Defects is Absolutely Possible

If in doubt, let's talk about it

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- **Plan-Do-Check-Act**
 - The powerful ingredient for success
- **Business Case**
 - Why we are going to improve what *Why*
- **Requirements Engineering**
 - What we are going to improve and what not
 - How much we will improve: *quantification*
- **Architecture and Design**
 - Selecting the optimum compromise for the conflicting requirements *How*
- **Early Review & Inspection**
 - Measuring quality while doing learning to prevent doing the wrong things *Check and learn as early as possible*

Quality On Time

Right Result

Right Time

- **Weekly Task Cycle**
 - Short term planning
 - Optimizing estimation
 - Promising what we can achieve *Efficiency of what we do*
 - Living up to our promises
- **Bi-weekly Delivery Cycle**
 - Optimizing the requirements and checking the assumptions
 - Soliciting feedback by delivering *Real Results to eagerly waiting Stakeholders*
- **TimeLine**
 - Getting and keeping control of Time: Predicting the future
 - Feeding program/portfolio/resource management

Evolutionary Planning - Niels

Effectiveness of what we do

What will happen, and what will we do about it?

Zero Defects Attitude