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**Niels Malotaux** 

# Controlling Project Risk by Design

version as presented

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# **Niels Malotaux**

Niels Malotaux is an independent Project Coach specializing in optimizing project performance. He has over 35 years experience in designing electronic hardware and software systems, at Delft University, in the Dutch Army, at Philips Electronics and 20 years leading his own systems design company. Since 1998 he devotes his expertise to helping projects to deliver Quality On Time: delivering what the customer needs, when he needs it, to enable customer success. To this effect, Niels developed an approach for effectively teaching Evolutionary Project Management (Evo) Methods, Requirements Engineering, and Review and Inspection techniques. Since 2001, he taught and coached over 100 projects in 25+ organizations in the Netherlands, Belgium, China, Germany, India, Ireland, Israel, Japan, Romania, South Africa and the US, which led to a wealth of experience in which approaches work better and which work less in the practice of real projects.

Niels puts development teams on the Quality On Time track and coaches them to stay there and deliver their quality software or systems on time, without overtime, without the need for excuses. Practical methods are developed, used, taught and continually optimized for:

- Evolutionary Project Management (Evo)
- Requirements Engineering and Management
- Reviews and Inspections.

Within a few weeks of turning a development project into an Evo project, the team has control and can tell the customer when the required features will all be done, or which features will be done at a certain date. Niels enjoys greatly the moments of enlightenment experienced by his clients when they find out that they can do it, that they are really in control, for the first time in their lives.



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by De	esign
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Line	Activity	Estim	Spent	Still to spend	Ratio real/es	Calibr factor	Calibr still to	Date done	
1	Activity 1	2	2	0	1.0				
2	Activity 2	5	5	1	1.2	1.0	1	30 Mar 2009	
3	Activity 3	1	3	0	3.0				
4	Activity 4	2	3	2	3.5	1.0	2	1 Apr 2009	
5	Activity 5	5	4	1	1.0	1.0	1	2 Apr 2009	
6	Activity 6	3				1.4	4.2	9 Apr 2009	
7	Activity 7	1				1.4	1.4	10 Apr 2009	
8	Activity 8	3				1.4	4.2	16 Apr 2009	
+	<b>↓</b>							-	
16	Activity 16	4				1.4	5.6	2 Jun 2009	
17	Activity 17	5				1.4	7.0	11 Jun 2009	
1ð	Activity 18	7				1.4	9.8	25 Jun 2009	-
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- If you are not sure (case 2), better assume case 3
- From other Evo projects you should expect case 1
- Evo suppliers behave like case 1

### In cases 2 and 3: Actively Synchronize: Go there !

- 1. Showing up increases your priority
- 2. You can resolve issues which otherwise would delay delivery
- 3. If they are really late, you'll know much earlier

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